Your Partner in imported, specialised automation equipment, software and consumables.



PERFORMANCE & EFFICIENCY



BATSUMI ENTERPRISE SOLUTIONS

VISION

To be the leading provider of innovative solutions that transform processes, enhance customer relationships, reduce waste, and deliver tangible business value to our customers.

INTRODUCTION

Batsumi Enterprise Solutions (Pty) Ltd is a leading technology company with a history of innovation dating back over 90 years. The company has been in existence since 2007 and is a Level BEE 1, ISO 9001:2015 QMS Certified organisation. Batsumi Enterprise Solutions is committed to helping companies realise their visions, improve operational efficiencies, and connect with their customers in effective and meaningful ways.



African Foundation

Batsumi Enterprise Solutions is proud of its African foundation, which is built on a passion for innovating, a belief in the power of diversity, and a deep-rooted commitment to the continent. The company is an innovative technologydriven enterprise, offering products and solutions that enable commerce in the areas of customer information management, software, logistic automation and fulfillment, customer engagement, digital communication, document management, and more.



Support and Service

Batsumi Enterprise Solutions has a strong legacy of locally highly trained experts. The company offers service support that includes the supply of parts, service and consumable supplies, helping customers maximise operational performance, system efficiencies, and uptime.

The company also collaborates with dedicated local and global partners to design and supply world-class solutions from system design to installation throughout the product's lifecycle.



Black Economic Empowerment

Batsumi Enterprise Solutions is fully BEE-compliant in all aspects of its daily operations.

The company strongly focuses on the training, development, and skills empowerment of BEE candidates throughout the organization.

Batsumi Enterprise Solutions supports not only the spirit and intent of national Black Economic Empowerment legislation but also the practice.



Service Coverage

Batsumi Enterprise Solutions covers the Gauteng, Cape, and Kwazulu Natal regions directly and with the support of dedicated local partners. All other regions are also covered via authorized and trained channel partners to sell and support into all other areas of South Africa and surrounding countries on behalf of the company.



Mentorship and Evolution

As a company, Batsumi Enterprise Solutions continues to mentor and be mentored to collaboratively grow and evolve. The company remains ahead of any competitor and ensures that its customers remain at the forefront of the best technologies available.

BATSUMI ENTERPRISE SOLUTIONS IS COMMITTED TO:

Streamlining business processes Strengthening customer relationships Minimising waste, and Unlocking real business value for its customers





OUR SOLUTIONS

SHREDDERS

- Our high-quality engineered shredders are designed to meet the needs of banks and organisations with high-security requirements.
- We offer a wide range of shredder models to cater to different shredding requirements and volumes.
- Our shredders are renowned for reliability, durability, and high performance.
- Our shredders solutions allow businesses to not only safeguard data, but also contribute to the environmental preservation.

AIR PURIFIERS

- Our air purifiers feature powerful HEPA filters that leverage cutting-edge technologies for optimum air cleaning and health benefits.
- Quiet, economical, and aesthetically pleasing, our air purifiers are proven to effectively remove up to 99.97% of airborne particles, including dust, pollen, bacteria, and mould from indoor air.
- Our purifiers are highly effective in large environments, such as warehouses and hospitals, as well as in smaller settings, such as offices and homes.

PRESSURE SEALERS

- Our best-in-class pressure sealers offer a cost-effective, time-saving, and secure solution for businesses looking to streamline their document processing and folding in a single step.
- Offering a high level of accuracy and consistency in document folding and sealing, our pressure sealers greatly increase confidentiality levels in physical document deliveries, including payslips.

OFFICE MAILING

- We offer franking, folding and inserting, and mail finishing systems.
- Our office mailing solutions are designed to streamline mailing systems for small and large businesses.
- Our cost-effective postage management systems feature enhanced security measures for safeguarding sensitive information.

CONSUMABLES

- Batsumi Enterprise Solutions is a supplier in South Africa for:
 - Pressure Seal papers: Custom-branded with company information, or "confidential". Used for payslips, billing, and many other applications.
 - Shredder consumables, including bags, oil, and other peripherals.
 - Packaging material.
 - General office consumables.

SOFTWARE

- Batsumi Enterprise Solutions is a registered, preferred partner of SigniFlow, a leading Digital signature (e-Sign) workflow solution that offers:
- Process digitisation
- Process automation, and
- eSign workflow

HEALTH AUTOMATION

- We offer health automation solutions that are costeffective and improve efficiency and accuracy of healthcare processes.
- Our health automation solutions are designed to improve patient outcomes, reduce errors, and enhance overall healthcare.
- All components of our health automation systems are meticulously designed to prioritise precision, safety, and durability.

INDUSTRIAL SOLUTIONS

Batsumi Enterprise Solutions is an authorised reseller of imported and locally manufactured equipment:

- Custom automation for Education Health and eCommerce
- Industrial, warehouse automation and conveyer solutions
- Small to large packaging solutions
- Sustainable packaging solutions
- Poly wrapping and bagging
- Mail and parcel automation



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